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Listed **Investment** Companies

We have compared below 14 listed investment companies (LICs) with diversified portfolios and market capitalisations above \$100 million. The share prices as at 29 February 2004 are compared with each company's Net Tangible Assets (NTA) as at the end of February, and the annual dividend yield is also shown. We have included each company's top 20 portfolio holdings on the following pages.

Argo Investments and Australian Foundation Investment Company remain Australia's two largest LICs at \$2.0 billion and \$2.94 billion respectively. This is followed by Milton Corporation and Djerrivarrh Investments at \$891 million and \$530 million respectively. The remaining ten companies are capitalised between \$100 - \$350 million.

We have categorised each LIC into three different groups, depending on whether the share price is in line with NTA or trades at a discount/premium to NTA of 5% or more.

| SHARE PRICE / NTA | COMPANY |
|------------------------------|--|
| Significant discount | Carlton Investments Diversified United Investments MMC Contrarian Mirrabooka Whitefield |
| Approximately in line | Australian Foundation Investment Company Milton Corporation Australian United Limited Wilson Investment Fund Templeton |
| Significant premium | Argo Investments Djerrivarrh Investments Choiseul Investments Platinum Capital |

| Australian Listed Investment Companies | ASX Code | Price as at 29/02/04 | Pre-tax NTA 29/02/04 | Prem/ (Disc) to pre-tax NTA (%) | Dividend Per Share (\$) | Dividend Yield (%p.a.) | Franking | MER % | Mark. Cap (\$m) |
|--|----------|----------------------|----------------------|---------------------------------|-------------------------|------------------------|----------|-------------------|-----------------|
| Australian Foundation | AFI | 3.25 | 3.31 | -1.81% | 0.1408 | 4.33% | 100.00% | 0.16 | 2,936.0 |
| Argo Investments | ARG | 4.95 | 4.64 | 6.68% | 0.1835 | 3.71% | 100.00% | 0.20 | 1,990.0 |
| Milton | MLT | 13.50 | 13.51 | -0.07% | 0.5000 | 3.70% | 100.00% | 0.27 | 891.0 |
| Djerrivarrh Investments | DJW | 3.39 | 3.21 | 5.61% | 0.2150 | 6.34% | 100.00% | 0.27 | 530.0 |
| Australian United Limited | AUI | 4.40 | 4.44 | -0.90% | 0.1450 | 3.30% | 100.00% | 0.18 | 355.0 |
| Carlton Investments | CIN | 13.00 | 13.93 | -6.68% | 0.4300 | 3.31% | 100.00% | 0.14 | 342.0 |
| Choiseul Investments | CHO | 21.00 | 18.95 | 10.82% | 0.6100 | 2.90% | 100.00% | 0.17 | 320.0 |
| Platinum Capital | PMC | 2.28 | 1.64 | 39.45% | 0.1500 | 6.58% | 100.00% | 1.50 | 258.0 |
| Diversified United Investment | DUI | 1.90 | 2.00 | -5.00% | 0.0725 | 3.82% | 100.00% | 0.16 | 191.0 |
| MMC Contrarian | MMA | 0.93 | 0.99 | -6.16% | X | X | X | 1.25 [^] | 186.0 |
| Wilson Investment Fund | WIL | 0.99 | 1.03 | -3.44% | X | X | X | 1.00 [*] | 156.0 |
| Mirrabooka Investments | MIR | 1.25 | 1.35 | -7.41% | 0.0487 | 3.90% | 100.00% | 0.50 | 138.0 |
| Whitefield | WHF | 3.15 | 3.33 | -5.41% | 0.1260 | 4.00% | 100.00% | 0.30 | 130.0 |
| Templeton | TGG | 1.16 | 1.19 | -2.52% | 0.0000 | 0.00% | 100.00% | 1.00 | 117.0 |

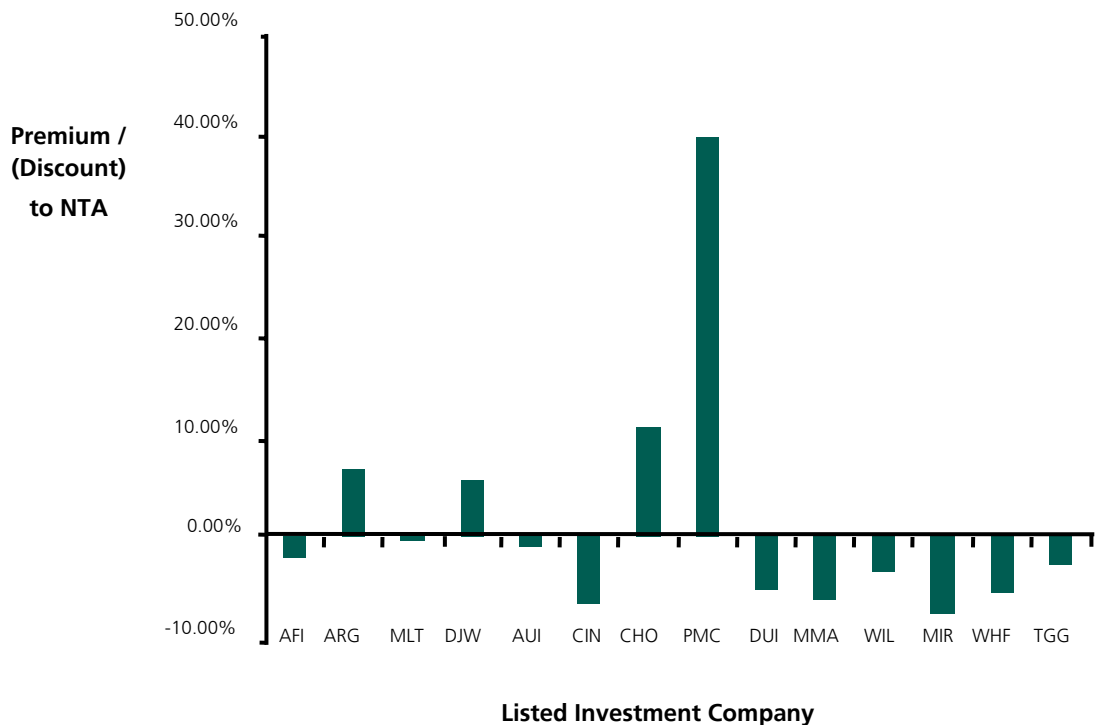
[^] 15% outperformance fee paid to Investment Manager for returns in excess of All Ords Index.

^{*} 20% of outperformance fee paid to Investment Manager for returns in excess of All Ords Index. If index falls the manager receives 20% of portfolio value increase.

X dividends yet to be paid

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LISTED INVESTMENT COMPANY PREMIUM / (DISCOUNT) to NTA



Top 20 Portfolio Holdings

Australian Foundation Investment Company

Valuation: 31/12/2003

| Company | Total Value (\$m) |
|-------------------------------------|-------------------|
| National Australia Bank | 232.3 |
| Commonwealth Bank of Australia | 206.7 |
| Westpac Banking Corporation | 191.9 |
| Wesfarmers | 130.0 |
| BHP Billiton | 114.4 |
| Telstra Corporation | 102.2 |
| ANZ Banking Group | 101.8 |
| Amcor | 81.1 |
| Toll Holdings | 66.0 |
| Coles Myer | 61.9 |
| Woolworths | 56.9 |
| Alumina | 53.3 |
| West Australian Newspapers Holdings | 48.0 |
| The Australian Gas Light Company | 41.7 |
| Rinker Group | 34.4 |
| Milton Corporation | 39.5 |
| James Hardies Industries N.V. | 38.9 |
| Woodside Petroleum | 33.0 |
| Brambles Industries | 32.2 |
| Rio Tinto | 31.6 |
| % of Total Portfolio Value | 61.8 |

Argo Investments

Valuation: 31/12/2003

| Company | Total Value (\$m) |
|-----------------------------------|-------------------|
| Macquarie Bank | 135.6 |
| Milton Corporation | 111.7 |
| National Australia Bank | 95.0 |
| ANZ Banking Group | 75.3 |
| Wesfarmers | 64.2 |
| Westpac Banking Corporation | 57.2 |
| Australian United Investment Co | 56.0 |
| Telstra Corporation | 55.0 |
| BHP Billiton | 53.7 |
| Commonwealth Bank of Australia | 47.4 |
| St George Bank | 46.9 |
| Foster's Group | 32.4 |
| Amcor | 29.8 |
| AMP | 28.6 |
| Australian Gas Light Company | 23.5 |
| Insurance Australia Group | 23.1 |
| Woolworths | 21.3 |
| Coles Myer | 21.1 |
| Rinker Group | 19.6 |
| Rio Tinto Ltd | 20.7 |
| % of Total Portfolio Value | 49.7 |

Milton Corporation

Valuation: 31/12/2003

| Company | Total Value (\$m) |
|-----------------------------------|-------------------|
| Westpac Banking Corporation | 81.6 |
| National Australia Bank | 65.4 |
| Commonwealth Bank of Australia | 48.3 |
| Bank of Queensland | 45.6 |
| Choiseul Investments | 44.0 |
| St George Bank | 33.5 |
| Wesfarmers | 29.1 |
| Bendigo Bank | 26.2 |
| Suncorp-Metway | 24.0 |
| ANZ Banking Group | 23.0 |
| Perpetual Trustees Australia | 21.5 |
| Trust Company of Australia | 17.3 |
| Woolworths | 12.3 |
| Brickworks | 12.1 |
| Gandel Retail Trust | 11.9 |
| Telstra Corporation | 11.1 |
| Adelaide Bank | 10.4 |
| Macquarie Bank | 9.6 |
| QBE Insurance Group | 8.7 |
| BHP Billiton | 7.7 |
| % of Total Portfolio Value | 61.1 |

Djerriwarrh Investments

Valuation: 31/12/2003

| Company | Total Value (\$m) |
|-------------------------------------|-------------------|
| National Australia Bank | 66.4 |
| Commonwealth Bank of Australia | 46.4 |
| BHP Billiton | 39.7 |
| Telstra Corporation | 38.4 |
| News Corporation | 37.6 |
| ANZ Banking Group | 30.3 |
| Westpac Banking Corporation | 19.6 |
| West Australian Newspapers Holdings | 15.7 |
| Woodside Petroleum | 14.3 |
| Rio Tinto | 14.0 |
| Toll Holdings | 13.4 |
| Transurban Group | 12.7 |
| Woolworths | 11.9 |
| AMP | 11.5 |
| Australian Gas Light Company | 11.4 |
| Coles Myer | 10.8 |
| Foster's Group | 10.4 |
| Amcor | 10.0 |
| Brambles Industries | 9.2 |
| Alumina | 8.9 |
| % of Total Portfolio Value | 72.8 |

Carlton Investments

Valuation: 31/12/2003

| Company | Total Value (\$m) |
|-----------------------------------|-------------------|
| Amalgamated Holdings | 91.2 |
| National Australia Bank | 54.6 |
| ANZ Banking Group | 14.0 |
| Westpac Banking Corporation | 12.8 |
| Australian Gas Light Company | 11.7 |
| St George Bank | 11.5 |
| Commonwealth Bank of Australia | 10.7 |
| Perpetual Trustees | 10.1 |
| Gowing Bros | 10.1 |
| BHP Billiton | 8.2 |
| Bank of Queensland | 6.3 |
| Orica | 6.0 |
| Coles Myer | 5.7 |
| Telstra Corporation | 5.3 |
| Trust Co | 5.0 |
| Amcor | 4.9 |
| James Hardie Industries | 4.3 |
| Adelaide Bank | 4.0 |
| Lend Lease Corporation | 3.5 |
| Bluescope Steel | 3.4 |
| % of Total Portfolio Value | 83.4 |

Choiseul Investments

Valuation: 31/12/2003

| Company | Total Value (\$m) |
|-----------------------------------|-------------------|
| National Australia Bank | 44.6 |
| Milton Corporation | 23.3 |
| Washington H Soul Pattinson | 22.4 |
| Commonwealth Bank | 17.6 |
| QBE Insurance | 17.3 |
| St George Bank | 12.7 |
| Bank of Queensland | 8.6 |
| Brickworks | 8.1 |
| BHP Billiton | 7.8 |
| Stockland | 7.5 |
| Bendigo Bank | 7.3 |
| Wesfarmers | 6.5 |
| Westpac Banking Corporation | 6.5 |
| Perpetual Trustees | 6.4 |
| Bendigo Bank | 5.8 |
| Trust Co | 5.4 |
| Suncorp Metway | 5.3 |
| Macquarie Bank | 5.0 |
| Woolworths | 3.2 |
| Hills Industries | 2.7 |
| Sims Group | 2.7 |
| % of Total Portfolio Value | 74.1 |

Australian United Investment Co

Valuation: 31/12/2003

| Company | Total Value (\$m) |
|-----------------------------------|-------------------|
| ANZ Banking Group | 30.3 |
| National Australia Bank | 30.0 |
| Westpac Banking Corporation | 21.6 |
| Rio Tinto | 16.7 |
| Alumina | 16.4 |
| Wesfarmers | 15.9 |
| Tabcorp Holdings | 13.4 |
| WMC Resources | 13.2 |
| Commonwealth Bank of Australia | 11.8 |
| Woodside Petroleum | 11.5 |
| Suncorp Metway | 10.0 |
| Orica | 9.8 |
| BHP Billiton Ltd | 9.8 |
| TAB | 9.2 |
| Southern Cross Broadcasting Ltd | 8.5 |
| Perpetual Trustees | 8.5 |
| Brambles | 8.4 |
| Woolworths | 8.3 |
| Diversified United Investments | 7.9 |
| Foodland | 7.8 |
| % of Total Portfolio Value | 77.2 |

Platinum Capital

Valuation: 31/12/2003

| Geographic Sector | (%) |
|-----------------------------------|--------------|
| Western Europe | 33.0 |
| Japan | 26.0 |
| North America | 14.0 |
| Emerging Markets (inc. Korea) | 15.0 |
| Australia | 1.0 |
| Cash | 11.0 |
| Share Shorts | 36.0 |
| JGB Shorts | 10.0 |
| % of Total Portfolio Value | 100.0 |

Diversified United Investment

Valuation: 31/12/2003

| Company | Total Value (\$m) |
|------------------------------------|-------------------|
| ANZ Banking Group | 17.4 |
| Commonwealth Bank of Australia | 14.7 |
| Woodside Petroleum | 13.3 |
| Westpac Banking Corporation | 12.8 |
| National Australia Bank | 12.0 |
| QBE Insurance Group | 9.5 |
| Rio Tinto | 9.3 |
| Tabcorp Holdings | 9.0 |
| Alumina | 8.7 |
| Perpetual Trustees | 8.5 |
| Southern Cross Broadcasting (Aust) | 7.5 |
| Australian Gas Light Company | 6.7 |
| Foodland Associated | 5.8 |
| WMC Resources | 5.6 |
| Australand Holdings | 5.0 |
| TAB Ltd | 4.6 |
| Transurban | 4.5 |
| Telstra Corporation | 4.4 |
| Fosters Group | 4.0 |
| Westfield Trust | 4.0 |
| % of Total Portfolio Value | 83.3 |

Mirabooka Investments

Wilson Investment Fund

Templeton Global Investors

Valuation: 31/12/2003

Valuation: 31/12/2003

Valuation: 31/12/2003

| Company | Total Value (\$m) | Company | Total Value (\$m) | Country | (%) |
|-----------------------------------|-------------------|-----------------------------------|-------------------|-----------------------------------|------------|
| Healthscope | 6.6 | Australian Stock Exchange | 3.3 | United States | 26.2 |
| APN Unsecured Conv Notes | 5.9 | MMC Contrarian | 2.8 | United Kingdom | 16.3 |
| Hills Motorway Group | 4.6 | Beston Wine Industry | 2.5 | Japan | 8.0 |
| Foodland | 4.5 | Sydney Gas | 2.4 | Netherlands | 7.6 |
| Baxter Group | 4.1 | ANZ Conv Pref | 1.5 | Germany | 7.0 |
| Iluka Resources | 3.2 | Mariner Financial | 1.3 | South Korea | 4.3 |
| Funtastic | 3.2 | Mark Sensing | 1.1 | Switzerland | 4.1 |
| Gunns | 3.1 | Nylex Limited | 1.1 | Spain | 3.4 |
| Alinta | 2.9 | Brickworks Pref | 0.9 | Sweden | 3.2 |
| AV Jennings Homes | 2.7 | Cockatoo Ridge | 0.9 | Hong Kong | 3.1 |
| DCA Group | 2.7 | Great Southern Conv Notes | 0.9 | Finland | 2.8 |
| GUD Holdings | 2.7 | Graincorp Reset Pref | 0.8 | France | 2.2 |
| ION | 2.6 | Leighton Holdings Conv Notes | 0.8 | Australia | 2.2 |
| Houseware International | 2.5 | Patrick Corp | 0.8 | Mexico | 2.0 |
| Hills Industries | 2.4 | Harvey World Travel | 0.7 | Canada | 1.7 |
| Integrated Group | 2.4 | Sydney Aquarium | 0.6 | Italy | 1.6 |
| Centennial Coal Company | 2.2 | IOOF Holdings | 0.5 | Bermuda | 1.5 |
| Boom Logistics | 1.9 | Loftus Capital Partners | 0.2 | Portugal | 1.2 |
| Cabcharge Australia | 1.7 | Toll Reset Pref | 0.5 | China | 0.8 |
| Computer Share | 1.7 | | | India | 0.8 |
| % of Total Portfolio Value | na | % of Total Portfolio Value | na | % of Total Portfolio Value | 100 |

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